This is not personal advice nor financial advice about any product or service. It does not take into account your financial situation or goals. Please refer to the Important Notice.





## ANZ Proprietary data

Check out our latest releases below

- ANZ Business Outlook
- ANZ-Roy Morgan Consumer Confidence
- ANZ Truckometer
- ANZ Commodity Price Index
- ANZ NZ Merchant and Card Spending: May 2024

#### Kev forecasts and rates

Our forecasts can be found on page 4.

#### Glossary

Confused by acronyms or jargon? See a glossary here.

#### RBNZ talks sticky inflation; NZ's external imbalance persists

RBNZ Chief Economist, Paul Conway delivered a speech this week titled "the road back to 2% inflation". This leaned heavily on a bunch of RBNZ research papers released at the same time that investigated recent inflation dynamics, with a particular focus on explaining recent sticky non-tradables and services inflation. Overall, we didn't spot much to suggest the RBNZ is about to materially change its view of the inflation outlook, and the speech itself presented a relatively balanced view of the risks. The clear message is that non-tradable, services and core inflation matter a great deal when it comes to bringing inflation sustainably lower (but we already knew that), and that these components will continue to guide policy decisions going forward. However, given the long and variable lags between changes in the OCR and inflation outcomes, the RBNZ can't afford to be solely guided by past inflation prints. Otherwise, they'd be almost quaranteed to overshoot.

Meanwhile, the Q1 balance of payments release showed only gradual improvement. The annual current account deficit narrowed just 0.1%pts of GDP to 6.8% – a touch wider than the 6.7% we had pencilled in. That's certainly wider than any reasonable estimate of sustainable, and as we noted last week, the stalling recovery in short-term visitor arrivals suggests the services deficit may not flip back into surplus as quickly as previously thought.

We've baked exactly that into our updated forecast, and do not see the services balance sustainably back in surplus over our forecast horizon. Overall, the current account deficit is expected to continue narrowing, but at a slower pace than previously forecast. Our updated forecast has the deficit narrowing to 5% of GDP by Q4 2026, significantly wider than the NZ Treasury's recent forecast.

Figure 1: Current account forecasts



Source: NZ Treasury, RBNZ, Macrobond, ANZ Research

New Zealand's external imbalance improved at a much slower pace in Q1 than forecast by either the RBNZ and NZ Treasury's (6.4% and 6.3% of GDP respectively). But what really matters is the degree of tolerance among ratings agencies. New Zealand's external position has already breached comfort levels, which combined with a weaker growth outlook (see page 2) and more persistent fiscal deficits adds to the risk that New Zealand's rebalancing act with the rest of the world ends up requiring a more abrupt and painful correction in domestic demand than currently anticipated. High CPI inflation certainly isn't the only symptom of an overheated, overstimulated economy through COVID, and the medicine is bitter.

# Pa

## Looking ahead



#### NZ Economic News

ANZ's latest data releases, forecast updates and insights

- NZ Agri Focus: brighter days ahead
- NZ GDP: kicking off 2024 with a tiny bounce
- NZ REINZ housing data: sluggish May
- NZ OCR Call Change First cut in February rather than May
- ANZecdotes June 2024
- NZ Insight: non-tradable inflation a waiting game
- NZ Property Focus: soggy and unaffordable
- RBNZ MPS Review: get back in your box
- NZ Economic Outlook: the ducks are lining up
- NZ labour market: softening
- NZ Property Focus: looking for a signal from Auckland
- NZ Agri Focus: high and dry
- NZ CPI Review: strong underbelly
- RBNZ MPR Review: keep calm and carry on
- NZ Property Focus: buy vs rent
- NZ Insight: new Government, new fiscal strategy
- NZ Forecast Update: milk price revised up
- NZ Property Focus: cruel summer
- NZ Economic Outlook: calibrating the landing
- NZ Half-Year Update 2023
   Preview: new team, new game plan
- NZ Insight: house prices impacts from proposed DTI and LVR settings
- NZ Insight: labour market capacity indicators
- NZ Insight: what an oil price shock could mean for inflation
- NZ Insight: macro impacts in New Zealand from an increase in global term rates

Click here for more.

#### Q1 GDP in line with forecast, but outlook looking a touch softer

The production measure of GDP expanded 0.2% q/q in Q1 on a seasonally adjusted basis, in line with our and the RBNZ's forecast. However, under the hood, the details were a little softer than expected. Services industries contracted 0.1% q/q, driven by broad-based weakness that suggests momentum in this relatively smoothly evolving part of the economy is indeed slowing. Recent weakness in the Performance of Services Index corroborates that, and it all suggests sticky services inflation risks are mitigated.

However, the expenditure cut of the GDP data was little more mixed. Headline GDP growth of 0.1% q/q was marginally weaker than our and the RBNZ's forecasts of 0.3% and 0.2% q/q respectively, but the underlying details suggest domestic demand was still on the more robust side of expectations. However, Stats NZ warned that the seasonal pattern in the components of the expenditure data is still being thrown around by the fact that travel-related spending hasn't yet normalised. There is a risk that the RBNZ diagnose this domestic strength as being a little more inflationary than expected, but if they do, we think there's a very real chance they'll have to unwind that view after the Q2 GDP release.

To summarise, we'd characterise the GDP data as follows:

- Headline production GDP growth looks **neutral** vs the RBNZ's expectation.
- The details of production GDP look dovish.
- Headline expenditure GDP was on the mildly **dovish** side.
- The details of expenditure GDP look **hawkish** on the surface, but we think that interpretation would be a mistake.
- Meanwhile, risks to the outlook (more below) are looking **dovish**.

Turning to our updated GDP forecast, forward indicators such as our Business Outlook survey, the PMI and PSI, house sales and visitor arrivals suggest the economy is sputtering and that quarterly growth in Q2 is likely to be weaker than Q1. Accordingly, we've downgraded our Q2 GDP forecast from +0.2% q/q to -0.1% (RBNZ: +0.1% q/q).

In big-picture terms, we see the economy growing just 0.2% on an annual average basis over 2024, but for the typical household things are probably going to feel softer than that. That's because final domestic demand is expected to contract around 0.6% over 2024, with headline growth propped up by the fact that belt-tightening will continue to supress demand for imports (a positive for GDP), which alongside a further gradual recovery in services exports will see net exports make a positive contribution to growth. But as the Q1 data showed, we'll need to brace for volatility in these components.

Beyond 2024, we see growth gradually accelerating over 2025 (1.2%) and 2026 (2.5%), as OCR cuts from February 2025 give domestic demand a bump.

While our updated GDP forecast is a touch weaker than previously, our take is that given lingering volatility in the GDP data and the fact we've only downgraded slightly, this doesn't meaningfully change the risks around our current February 2025 timing for the first OCR cut. All else equal, it does tilt the risks slightly towards November, but we suspect any miss versus the RBNZ's forecast in the upcoming CPI and labour market releases are likely to carry more weight.

All in all, the Q1 GDP doesn't look like a smoking gun for the RBNZ to meaningfully change tack from its May MPS guidance of no cuts until August 2025, but the details could be used to justify a small shift in either direction (depending on what takes the Committee's fancy). Our take is that the economy is soft and well into disinflationary territory, and we're comfortable predicting that OCR cuts will arrive sooner than the RBNZ has signalled.



## Financial markets update



Date	Data/event
Mon 24 Jun (10:45am)	Merchandise Trade – May
Thu 27 Jun	ANZ-RM Consumer
(10:00am)	Confidence – Jun
Thu 27 Jun	ANZ Business
(1:00pm)	Outlook – Jun
Mon 1 Jul (10:45am)	Employment Indicators – May
Tue 2 Jul	
(10:00am	NZIER QSBO – Q2
Tue 2 Jul (10:45am)	Building Permits – May
Wed 3 Jul (early am)	GlobalDairyTrade auction
Wed 3 Jul	ANZ Commodity
(1:00pm)	Price Index – Jun
Wed 10 Jul (10:45am)	Net Migration – May
Wed 10 Jul (2:00pm)	RBNZ MPR
Thu 11 Jul (10:00am)	ANZ Truckometer – Jun
Thu 11 Jul	Selected Price
(10:45am)	Indexes – Jun
Fri 12 Jul (10:45am)	BusinessNZ Manuf PMI – Jun
Fri 12 Jul (10:45am)	Electronic Card Transactions – Jun
Mon 15 Jul	Performance
(10:30am)	Services Index – Jun
Wed 17 Jul	GlobalDairyTrade
(early am)	auction
Wed 17 Jul (10:45am)	CPI – Q2
Mon 22 Jul (10:45am)	Merchandise Trade – Jun
Fri 26 Jul	ANZ-RM Consumer
(10:00am)	Confidence – Jul
Mon 29 Jul (10:45am)	Employment Indicators – Jun
Wed 31 Jul (10:45am	Building Permits – Jun
Wed 31 Jul	ANZ Business
(1:00pm)	Outlook – Jul
Mon 5 Aug	ANZ Commodity
(1:00pm)	Price Index – Jul
Wed 7 Aug (early am)	GlobalDairyTrade auction
Wed 7 Aug (10:45am)	Labour Market – Q2
Thu 8 Aug (3:00pm)	RBNZ 2Yr Inflation Expectations – Q3
Tue 13 Aug (10:45am)	Net Migration - Jun
()	

#### Interest rate markets

Interest rates have fluctuated within reasonably tight trading ranges at both ends of yield curves this week and remain at the lower end of trading ranges seen over recent weeks. While we have seen intraday volatility around local data releases, markets remain resolute in their desire to gun for early cuts, with 32bp of cuts priced in by November and 88bp by next May. Although we think that's too aggressive, we acknowledge that markets are "bulled up" and are unlikely to back down in the lead-up to the July RBNZ decision. Some upward movement seems likely on that day if the RBNZ echoes a similar tone to that taken in May, which seems likely. However, as time advances, and markets look further into the future, any near-term disappointment on the OCR front is likely to be more than offset by even more pent-up expectations of cuts further down the track, keeping a lid on short-end rates. Long-end rates and bond yields are expected to fall gradually, but to lag their short-end counterparts, held back by fiscal challenges and cyclical curve-steepening dynamics. On that score, we will be keeping a close eye on how French and UK bonds perform into their respective elections.

#### FX markets

The Kiwi has also fluctuated within tight ranges and has been caught in a bit of a fight for relevance amid weakness in EUR and GBP as elections near and markets contemplate rate cuts, and AUD's rebound following the RBA's slight hawkish tilt this week. The common theme there: it's global rather than local events and themes that matter, with markets almost unmoved through this week's tier-one local data. Overall FX volatility remains low, and cross-market correlations remain high, all of which speaks to muted ranges as we approach the European summer and await the Fed's first rate cut (likely in September).

#### Key data summary

**REINZ House Prices – May.** The nationwide REINZ House Price Index (HPI) fell 0.4% m/m (sa).

**Performance of Services Index – May.** Fell to 43.0 from a downwardly revised April print of 46.6.

**Global Dairy Trade auction.** The Global Dairy Trade Price Index fell 0.5% after trending higher at the past five events. Whole milk powder fell 2.5% and anhydrous milkfat declined 1.2%, but butter prices surged a further 6.2% to trade at a record price of USD7,350/t.

**Current Account Balance – Q1.** The annual current account deficit narrowed just 0.1%pts to 6.8% of GDP in Q1, wider than the 6.7% we had expected. See our Review.

**GDP – Q1.** The New Zealand economy expanded 0.2% q/q in Q1 on a seasonally adjusted basis, in line with our and the RBNZ's forecast. See our Review.

#### The week ahead

Overseas Merchandise Trade – May (Monday 24 June, 10:45am). Imports and exports are expected to be relatively weak in May, but stronger than April, with imports of \$6.8bn outpacing exports of \$6.4bn, resulting in a trade deficit in the vicinity of \$400m for the month.

ANZ-Roy Morgan Consumer Confidence – June (Thursday 27 May, 10:00am).

ANZ Business Outlook – June (Thursday 27 May, 1:00pm).



## Key forecasts and rates

	Actual					Forecast (end month)			
FX rates	Apr-24	May-24	Today	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25
NZD/USD	0.595	0.614	0.612	0.600	0.610	0.620	0.620	0.620	0.630
NZD/AUD	0.911	0.923	0.920	0.909	0.910	0.899	0.886	0.886	0.887
NZD/EUR	0.554	0.566	0.572	0.556	0.560	0.564	0.554	0.544	0.543
NZD/JPY	93.3	96.6	97.2	91.2	91.5	91.8	89.3	88.0	88.2
NZD/GBP	0.474	0.482	0.483	0.476	0.477	0.477	0.470	0.459	0.463
NZ\$ TWI	70.5	72.3	72.4	70.6	71.2	71.5	70.8	70.3	70.9
Interest rates	Apr-24	May-24	Today	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25
NZ OCR	5.50	5.50	5.50	5.50	5.50	5.50	5.25	4.75	4.25
NZ 90 day bill	5.63	5.63	5.61	5.57	5.52	5.40	4.93	4.43	3.93
NZ 2-yr swap	5.11	5.10	4.95	4.95	4.59	4.23	3.90	3.71	3.63
NZ 10-yr bond	4.90	4.81	4.61	4.65	4.50	4.25	4.25	4.25	4.25

#### **Economic forecasts**

	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26
GDP (% qoq)	0.2	-0.1	0.2	0.2	0.3	0.4	0.5	0.6	0.6
GDP (% yoy)	0.3	-0.3	0.2	0.5	0.6	1.1	1.4	1.8	2.1
CPI (% qoq)	0.6	0.6	1.1	0.3	0.4	0.4	0.9	0.3	0.4
CPI (% yoy)	4.0	3.5	2.8	2.6	2.4	2.2	2.0	2.0	2.0
Employment (% qoq)	-0.2	-0.1	-0.3	-0.1	0.0	0.1	0.2	0.3	0.4
Employment (% yoy)	1.3	0.1	-0.2	-0.7	-0.5	-0.3	0.2	0.6	1.0
Unemployment Rate (% sa)	4.3	4.6	4.9	5.1	5.2	5.4	5.4	5.5	5.4

Figures in bold are forecasts. mom: Month-on-Month; qoq: Quarter-on-Quarter; yoy: Year-on-Year. Click here for full ANZ forecasts

Figure 2. GDP level

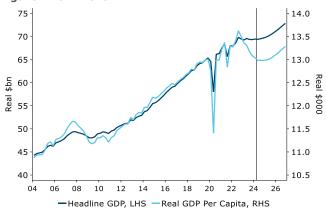


Figure 3. CPI inflation components

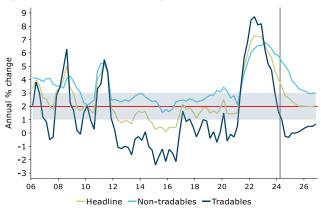
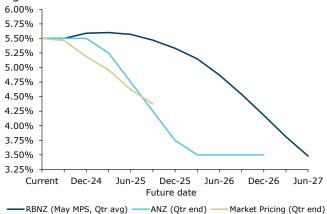


Figure 4. OCR forecast



Source: Stats NZ, Bloomberg, RBNZ, Macrobond, ANZ Research

Figure 5. Unemployment and wage inflation





#### Contact us

#### Meet the team

We welcome your questions and feedback. Click here for more information about our team.



**Sharon Zollner** Chief Economist Follow Sharon on X @sharon\_zollner

Telephone: +64 9 357 4094 Email: sharon.zollner@anz.com General enquiries: research@anz.com

Follow ANZ Research @ANZ Research (global)



**David Croy** Senior Strategist

Market developments, interest rates, FX, unconventional monetary policy, liaison with market participants.

Telephone: +64 4 576 1022 Email: david.croy@anz.com



**Susan Kilsby** Agricultural Economist

Primary industry developments and outlook, structural change and regulation, liaison with industry.

Telephone: +64 21 633 469 Email: susan.kilsby@anz.com



**Miles Workman** Senior Economist

Macroeconomic forecast co-ordinator, economic developments, GDP and activity dynamics, fiscal and monetary policy.

Telephone: +64 21 661 792 Email: miles.workman@anz.com



Henry Russell Economist

Macroeconomic forecasting, economic developments, labour market dynamics, inflation and monetary policy.

Telephone: +64 21 629 553 Email: henry.russell@anz.com



**Natalie Denne** PA / Desktop Publisher

Business management, general enquiries, mailing lists, publications, chief economist's diary.

Telephone: +64 21 253 6808 Email: natalie.denne@anz.com



**Kyle Uerata**Economic Statistician

Economic statistics, ANZ proprietary data (including ANZ Business Outlook), data capability and infrastructure.

Telephone: +64 21 633 894 Email: kyle.uerata@anz.com

## Important notice

Last updated: 20 February 2024

The opinions and research contained in this document (in the form of text, image, video or audio) are (a) not personal financial advice nor financial advice about any product or service; (b) provided for information only; and (c) general in nature and do not take into account your financial situation or goals.

This document may be restricted by law in certain jurisdictions. Recipients must observe all relevant restrictions.

**Disclaimer for all jurisdictions:** This document is prepared by ANZ Bank New Zealand Limited (ANZ Centre, 23-29 Albert Street, Auckland 1010, New Zealand). This document is distributed in your country/region by Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (ANZ), a company incorporated in Australia or (if otherwise stated), by its subsidiary or branch (herein collectively referred to as **ANZ Group**). The views expressed in it are those of ANZ Economics and Markets Research, an independent research team of ANZ Bank New Zealand Limited.

This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (recipients).

This document is solely for informational purposes and nothing in it is intended to be an invitation, solicitation or offer by ANZ Group to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy.

Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ Group would be subject to additional licensing or registration requirements. Further, any products and services mentioned in this document may not be available in all countries.

ANZ Group in no way provides any personal financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate and made on reasonable grounds on the date it was published, ANZ Group does not represent or warrant the accuracy or completeness of the information. Further, ANZ Group does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

This document may contain forward looking statements or opinions including statements regarding our intent, belief or current expectations regarding economic and market conditions, financial instruments and credit markets. Such statements are usually predictive in character, may not be accurate once the future becomes known and should not be relied upon when making investment decisions. Past performance is not a reliable indicator of future performance. ANZ does not accept any responsibility to inform you of any revisions to these forward-looking statements to reflect events or circumstances occurring after the date of this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ Group does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Any products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ Group expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (**Liability**) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. The contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ Group may have an interest in the subject matter of this document. They may receive fees from customers for dealing in any products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in any products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ Group's policies on conflicts of interest and ANZ Group maintains appropriate information barriers to control the flow of information between businesses within the group.

Your ANZ Group point of contact can assist with any questions about this document including for further information on these disclosures of interest.

**Australia.** ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please click here or request from your ANZ point of contact.

**Brazil.** This document is distributed on a cross border basis and only following request by the recipient. No securities are being offered or sold in Brazil under this document, and no securities have been and will not be registered with the Securities Commission - CVM.

Brunei, Japan, Kuwait, Malaysia, Switzerland, Taiwan. This document is distributed in each of these jurisdictions by ANZ on a cross-border basis.

**Cambodia.** The information contained in this document is confidential and is provided solely for your use upon your request. This does not constitute or form part of an offer or solicitation of any offer to engage services, nor should it or any part of it form the basis of, or be relied in any connection with, any contract or commitment whatsoever. ANZ does not have a licence to undertake banking operations or securities business or similar business, in Cambodia. By requesting financial services from ANZ, you agree, represent and warrant that you are engaging our services wholly outside of Cambodia and subject to the laws of the contract governing the terms of our engagement.

**Canada.** This document is general information only, is intended for institutional use only – not retail, and is not meant to be tailored to the needs and circumstances of any recipient. In addition, this document is not intended to be an offer or solicitation to purchase or sell any security or other financial instrument or to employ a specific investment strategy.

**Chile.** You understand and agree that ANZ is not regulated by Chilean Authorities and that the provision of this document is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile.

**Fiji.** For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

**Hong Kong.** This document is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

## Important notice

**India.** If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing.

**Israel.** ANZ is not a holder of a licence granted in Israel pursuant to the Regulation of Investment Advising, Investment Marketing and Portfolio Management Law, 1995 ("Investment Advice Law") and does not hold the insurance coverage required of a licensee pursuant to the Investment Advice Law. This publication has been prepared exclusively for Qualified Clients as such term is defined in the First Schedule to the Investment Advice Law. As a prerequisite to the receipt of a copy of this publication a recipient will be required to provide confirmation and evidence that it is a Qualified Client. Nothing in this publication should be considered Investment Advice or Investment Marketing as defined in the Investment Advice Law. Recipients are encouraged to seek competent investment advice from a locally licensed investment adviser prior to making any investment.

Macau. Click here to read the disclaimer for all jurisdictions in Mandarin. 澳门. 点击此处阅读所有司法管辖区的免责声明的中文版。

**Myanmar.** This document is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This document is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

**New Zealand.** This document is distributed in New Zealand by ANZ Bank New Zealand Limited. The material is for information purposes only and is not financial advice about any product or service. We recommend you seek advice about your financial situation and goals before acquiring or disposing of (or not acquiring or disposing of) a financial product.

**Oman.** ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman (**CBO**) or Oman's Capital Market Authority (**CMA**). The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not market, offer, sell or distribute any financial or investment products or services in Oman and no subscription to any securities, products or financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

**People's Republic of China (PRC)**. This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (**ANZ China**). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. So, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC.

**Peru.** The information contained in this document has not been, and will not be, registered with or approved by the Peruvian Superintendency of the Securities Market (Superintendencia del Mercado de Valores, **SMV**) or the Lima Stock Exchange (Bolsa de Valores de Lima, **BVL**) or under the Peruvian Securities Market Law (Legislative Decree 6 861), and will not be subject to Peruvian laws applicable to public offerings in Peru. To the extent this information refers to any securities or interests, it should be noted the securities or interests may not be offered or sold in Peru, except if (i) such securities or interests were previously registered with the Peruvian Superintendency of the Securities Market, or (ii) such offering is considered a private offering in Peru under the securities laws and regulation of Peru.

Qatar. This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (QCB), the Qatar Financial Centre (QFC) Authority, QFC Regulatory Authority or any other authority in the State of Qatar (Qatar); or
- authorised or licensed for distribution in Qatar, and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC.

The financial products or services described in this document have not been, and will not be:

- registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose.

**Singapore.** To the extent that this document contains any statements of opinion and/or recommendations related to an investment product or class of investment product (as defined in the Financial Advisers Act 2001), this document is distributed in Singapore by ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act 2001 of Singapore). ANZ is licensed in Singapore under the Banking Act 1970 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act 2001 of Singapore. In respect of any matters arising from, or in connection with, the distribution of this document in Singapore, please speak to your usual ANZ contact in Singapore.

**United Arab Emirates (UAE).** This document is distributed in the UAE or the Dubai International Financial Centre (**DIFC**) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (**DIFCML**) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (**DFSA**). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

## Important notice

**United Kingdom.** This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited (**ANZ**) solely for the information of persons who would come within the Financial Conduct Authority (**FCA**) definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the Prudential Regulation Authority (**PRA**) and the FCA. ANZ considers this document to constitute an Acceptable Minor Non-Monetary Benefits (**AMNMB**) under the relevant inducement rules of the FCA. ANZ is authorised in the United Kingdom by the PRA and is subject to regulation by the FCA and limited regulation by the PRA. Details

**United States.** Except where this is a FX-related document, this document is distributed in the United States by ANZ Securities, Inc. (**ANZ SI**) which is a member of the Financial Regulatory Authority (**FINRA**) (www.finra.org) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document you must contact ANZSI, not its affiliates. ANZSI is authorised as a broker-dealer only for institutional customers, not for US Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use our website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use our website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is a FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

Vietnam. This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.

about the extent of our regulation by the PRA are available from us on request.