This is not personal advice nor financial advice about any product or service. It does not take into account your financial situation or goals. Please refer to the Important Notice.





ANZ Proprietary data

Check out our latest releases below

- ANZ Business Outlook
- ANZ-Roy Morgan Consumer Confidence
- ANZ Truckometer
- ANZ Commodity Price Index
- ANZ NZ Merchant and Card Spending: June 2024

Kev forecasts and rates

Our forecasts can be found on page 4.

Glossary

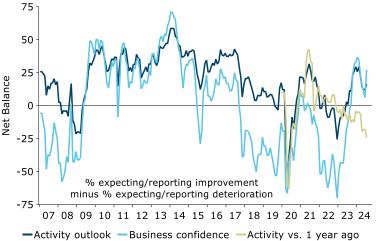
Confused by acronyms or jargon? See a glossary here.

Living in hope

The July ANZ Business Outlook survey was a mixed bag. Forward-looking activity indicators generally bounced, but it's worth remembering that they are expressed as expectations of higher or lower versus current conditions, and those generally continue to worsen. Business confidence rose 21 points to 27.1, while expectations for firms' own activity outlook rose 4 points to 16.3. Reported past activity, which has the best correlation to GDP, fell further to a net 24% of firms reporting that activity in the previous month was lower than a year earlier. On the inflation front, pricing intentions lifted 3pts after a sharp fall last month, while cost expectations edged lower. 1-year ahead inflation expectations fell from 3.46% to 3.20%.

While economic conditions remain very challenging here and now, the improvement in forward-looking indicators does highlight the question that will be front of mind for the RBNZ: how responsive will the economy be to interest rate cuts? The month of July included the RBNZ's Monetary Policy Review, which struck a more dovish tone and drove a rapid repricing of OCR expectations, as well as an encouraging Q2 CPI print. The prospect of interest rate cuts by year end has clearly buoyed sentiment, but for the RBNZ, are we still in a "good news is potentially bad news" world? The RBNZ will be weighing the risk of easing prematurely and the potential for a resurgence in demand that puts inflation's return to 2% at risk against the risk that unnecessary damage has already been done to the economy. Crucial to that assessment will be how the labour market evolves, with next week's Q2 report the last key data before the August MPS (see page 2).

Figure 1. Business confidence and own activity outlook



—Activity outlook —Business confidence —Activity vs. 1 year ago

Source: Macrobond, ANZ Research

In other news this week, we downgraded our near-term house price forecast and now expect a 1% contraction in prices over 2024 (previously +1%). Subdued sales activity and rising stock on the market suggest that weakness is likely to persist in the near term. However, it's largely a timing story insofar as the weaker starting point means more scope for a recovery over 2025 as mortgage rates drop. That said, there's still plenty of headwinds facing the housing market, with the weak economy and deteriorating labour market conditions likely to weigh on household confidence. We expect these headwinds will outweigh the impact of falling interest rates, at least in the near term.

Eq.

Looking ahead



NZ Economic News

ANZ's latest data releases, forecast updates and insights

- NZ Property Focus: crossing the Tasman
- NZ Insight: China consumer caution impacting NZ exports
- NZ Insight: Draft Emissions Reduction Plan
- NZ OCR Call Change: 25bp cut in November
- NZ CPI Review: reassuring
- NZ REINZ housing data: a very chilly June
- RBNZ MPR Review: watch this space
- NZ Property Focus: on ice
- NZ Agri Focus: brighter days ahead
- NZ GDP: kicking off 2024 with a tiny bounce
- ANZecdotes June 2024
- NZ Insight: non-tradable inflation a waiting game
- NZ Property Focus: soggy and unaffordable
- NZ Budget 2024: fiscal reshuffle not a game-changer for the economic outlook
- RBNZ MPS Review: get back in vour box
- NZ Economic Outlook: the ducks are lining up
- NZ labour market: softening
- NZ Property Focus: looking for a signal from Auckland
- NZ Agri Focus: high and dry
- NZ CPI Review: strong underbelly
- NZ Property Focus: buy vs rent
- NZ Insight: new Government, new fiscal strategy
- NZ Forecast Update: milk price revised up
- NZ Half-Year Update 2023
 Preview: new team, new game plan
- NZ Insight: house prices impacts from proposed DTI and LVR settings
- NZ Insight: labour market capacity indicators
- NZ Insight: what an oil price shock could mean for inflation

Click here for more.

Q2 labour market: the last major data ahead of the August MPS

The Q2 labour market statistics are out at 10:45am next Wednesday (7 August), marking the last major piece of data ahead of the RBNZ's August Monetary Policy Statement (2pm 14 August). Broadly, we expect the Q2 data to provide further evidence that spare economic capacity is building, and that disinflationary progress is set to continue.

We expect the unemployment rate to lift from 4.3% to 4.7% in Q2. While that's very close to the RBNZ's May MPS forecast of 4.6%, the details are expected to be a touch softer than their expectation. Softening demand for labour is expected to see employment contract 0.2% q/q, weaker than the RBNZ's May MPS forecast of +0.1% q/q. Meanwhile, the labour force participation rate is expected to move with employment, providing some offset to the headline unemployment rate. We've pencilled in a small dip in the participation rate from 71.5% to 71.3% (RBNZ: 71.5%).

On the wages front, we expect to see continued evidence that bargaining power is shifting from workers to firms as the labour market loosens. Annual growth in the private sector Labour Cost Index (including overtime) is expected to slow 0.2%pt to 3.6%, and private sector average hourly earnings (ordinary time) is expected to slow 1%pt to 3.8% y/y. While wage pressures are easing, they are likely to remain above levels consistent with inflation at target. However, wage data largely reflect past labour market conditions, meaning the trajectory is at least as important as the overall level. And on that front, the NZIER's QSBO 'labour as a limiting factor' indicator (and our ANZ Business Outlook wage indicators) suggest wage growth is poised to slow meaningfully over the course of the year.

Figure 2. Labour as a limiting factor and wage growth



Source: Stats NZ, NZIER, Macrobond, ANZ Research

In big-picture terms, while the Q2 labour market data may not provide the smoking gun for rate cuts that the market appears to be looking for (ie our expectation isn't significantly different from the RBNZ's), the recent downturn in almost all the forward-looking indicators suggests downside risks are emerging around our economic outlook and that the gradual loosening we've seen in the labour market over the past year or so could be on the cusp of accelerating.

Indeed, the big question on the day will be whether the Q2 data suggests the labour market is loosening at a significantly faster pace than the RBNZ expects. Forward indicators suggest that could be the case, it may take a bit longer to manifest in the "hard data". Should the labour market print broadly in line with our expectation (and mildly softer than the RBNZ's), we don't think this would move the RBNZ to cut as early as August, but combined with a persistently weak signal in the soft data, it will add to the risk that they kick off a little earlier than our November call.



Financial markets update



/ \	
Date	Data/event
Mon 5 Aug	ANZ Commodity
(1:00pm)	Price Index – Jul
Wed 7 Aug	Global Dairy Trade
(early am)	auction
Wed 7 Aug	Labour Market -
(10:45am)	Q2 RBNZ 2Yr Inflation
Thu 8 Aug (3:00pm)	Expectations – Q3
Tue 13 Aug	
(10:45am)	Net Migration – Jun
Wed 14 Aug	RBNZ MPS
(2:00pm)	KDNZ MP3
Thu 15 Aug	Selected Price
(10:45am)	Indexes – Jul
Thu 15 Aug	Electronic Card
(10:45am) Fri 16 Aug	Transactions – Jul BusinessNZ Manuf
(10:45am)	PMI – Jul
Mon 19 Aug	Performance
(10:30am)	Services Index – Jul
Tue 20 Aug	Merchandise Trade -
(10:45am)	Jul
Wed 21 Aug	Global Dairy Trade
(early am)	auction
Fri 23 Aug	Retail Sales - Q2
(10:45am)	
Wed 28 Aug (10:45am)	Employment Indicators – Jul
Thu 29 Aug	ANZ Business
(1:00pm)	Outlook – Aug
Fri 30 Aug	ANZ-RM Consumer
(10:00am)	Confidence – Aug
Fri 31 Aug	Building Permits –
(10:45am	Jul
Tue 3 Sep	Terms of Trade – Q3
(10:45am)	
Wed 4 Sep (early am)	Global Dairy Trade auction
Wed 4 Sep	ANZ Commodity
(1:00pm)	Price Index – Aug
Fri 6 Sep	Volume of All
(10:45am)	Buildings – Q2
Tue 10 Sep	Economic Survey of
(10:45am)	Manufacturing – Q2
Wed 11 Sep	Net Migration – Jul
(10:45am)	
Thu 12 Sep (10:45am)	Selected Price Indexes – Aug
Thu 12 Sep	Electronic Card
(10:45am)	Transactions – Aug
Fri 13 Sep	BusinessNZ Manuf
(10:45am)	PMI – Aug
Mon 16 Sep	Performance
(10:30am)	Services Index – Aug

Interest rate markets

Global interest rates have fallen sharply this week, led by the US and UK in the wake of Fed Chair Powell's suggestion that cuts might begin in September, and a surprise cut from the Bank of England. Softer Australian Q2 CPI data also saw markets across the Tasman shy away from pricing in any risk of RBA hikes, with expectations for November swinging from 5bp of hikes priced in on Monday to 7bp of cuts priced in today. Against that backdrop, it'll come as no surprise that local interest rates are a lot lower, and the yield curve is flatter. At current levels, we think short-end rates have gone too far (with around 7x 25bp OCR cuts priced in over the next six RBNZ meetings). But while the risk of an upward correction is real, it's not guaranteed, with markets in no mood to be held back. Short-end rates are ultimately anchored to the OCR, whereas long-end rates are globally determined, and lower global bond yields are driving a temporary flattening of local yield curves ahead of OCR cuts expected later this year. Finally, it's worth noting that some key events lie ahead here and abroad, with US non-farm payrolls data due tonight, the RBA's August decision on Tuesday, and NZ labour market data due on Wednesday, as discussed on page 2.

FX markets

It has been a volatile week in FX markets too, with USD/JPY slipping back below 150 following the Bank of Japan hike and halving of QE, the Bank of England's cut, softer-than-expected Australian CPI data and Fed Chair Powell's hint of cuts from September. These events have led to significant volatility on some crosses, especially NZD/AUD, NZD/JPY and NZD/GBP. These moves represent a recalibration of global relativities, and we suspect they may take a few more days to play out, especially with significant US data due tonight and geopolitics still bubbling away in the background. Lower interest rates have not helped the Kiwi of late, but the USD has held up well even as US bond yields have collapsed and equites have weakened (and have been volatile), highlighting the role that positioning and sentiment are playing in FX.

Key data summary

Monthly Employment Indicators – June. Filled jobs fell 0.1% m/m. May's outturn was revised lower from 0.0% m/m to -0.3% m/m.

Building Permits – June. Down 13.8% m/m. These data are volatile, but combined with recent outturns they point to downside risks to our residential investment forecasts (which is a little less pessimistic than the RBNZ's).

ANZ Business Outlook – July. Business confidence jumped 21 points to +27 in July, and expected own activity lifted 4 points to +16.

The week ahead

ANZ Commodity Price Index - July (Monday 5 August, 1:00pm).

Global Dairy Trade auction (Wednesday 7 August, early am). Dairy prices continue to be under pressure as seasonal offer volumes lift. We are expecting a 3.5% fall in the GDT Price Index at the next event.

Labour Market Statistics – Q2 (Wednesday 7 August, 10:45am). Loosening. See our Preview.

RBNZ Inflation Expectations – Q3 (Thursday 8 August, 3:00pm). Given inflation is clearly decelerating, rolling forward a quarter should see near-term measures decline. The vibe of the recent soft data may also see some survey respondents reassess their expectations beyond the near term.



Key forecasts and rates

		Actual	al Forecast (end month)						
FX rates	Jun-24	Jul-24	Today	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25
NZD/USD	0.609	0.592	0.594	0.610	0.620	0.620	0.620	0.630	0.630
NZD/AUD	0.913	0.911	0.915	0.910	0.899	0.886	0.886	0.887	0.887
NZD/EUR	0.569	0.546	0.551	0.560	0.564	0.554	0.544	0.543	0.534
NZD/JPY	98.0	89.1	88.6	91.5	91.8	89.3	88.0	88.2	85.7
NZD/GBP	0.482	0.461	0.467	0.477	0.477	0.470	0.459	0.463	0.463
NZ\$ TWI	71.9	69.7	70.0	71.2	71.5	70.8	70.3	70.9	70.5
Interest rates	Jun-24	Jul-24	Today	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25
NZ OCR	5.50	5.50	5.50	5.50	5.25	5.00	4.50	4.00	3.50
NZ 90 day bill	5.63	5.46	5.44	5.38	5.18	4.68	4.18	3.68	3.60
NZ 2-yr swap	4.96	4.23	4.15	4.16	3.94	3.77	3.65	3.60	3.60
NZ 10-yr bond	4.67	4.34	4.21	4.50	4.25	4.25	4.25	4.25	4.50

Economic forecasts

	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26
GDP (% qoq)	0.2	-0.1	0.2	0.2	0.3	0.4	0.5	0.6	0.6
GDP (% yoy)	0.3	-0.3	0.2	0.5	0.6	1.1	1.4	1.8	2.1
CPI (% qoq)	0.6	0.4	1.0	0.3	0.4	0.6	0.8	0.2	0.4
CPI (% yoy)	4.0	3.3	2.6	2.4	2.1	2.4	2.1	2.0	2.0
Employment (% qoq)	-0.2	-0.2							
Employment (% yoy)	1.3	0.0	Under review						
Unemployment Rate (% sa)	4.3	4.7							

Figures in bold are forecasts. mom: Month-on-Month; qoq: Quarter-on-Quarter; yoy: Year-on-Year. Click here for full ANZ forecasts

Figure 3. GDP level

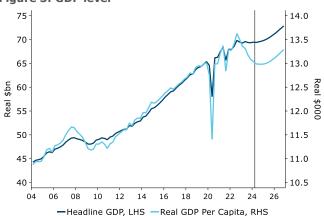


Figure 4. CPI inflation components

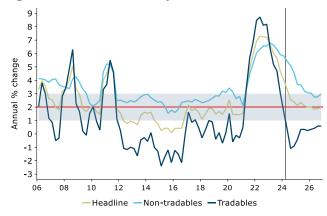
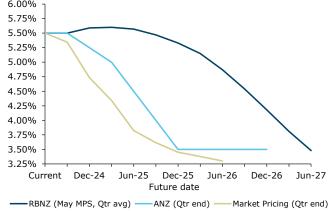
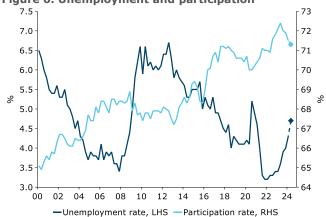


Figure 5. OCR forecast 6.00%



Source: Stats NZ, Bloomberg, RBNZ, Macrobond, ANZ Research

Figure 6. Unemployment and participation





Contact us

Meet the team

We welcome your questions and feedback. Click here for more information about our team.



Sharon ZollnerChief Economist
Follow Sharon on X
@sharon_zollner

Telephone: +64 9 357 4094 Email: sharon.zollner@anz.com General enquiries: research@anz.com

Follow ANZ Research (global)



David Croy Senior Strategist

Market developments, interest rates, FX, unconventional monetary policy, liaison with market participants.

Telephone: +64 4 576 1022 Email: david.croy@anz.com



Susan Kilsby Agricultural Economist

Primary industry developments and outlook, structural change and regulation, liaison with industry.

Telephone: +64 21 633 469 Email: susan.kilsby@anz.com



Miles Workman Senior Economist

Macroeconomic forecast co-ordinator, economic developments, GDP and activity dynamics, fiscal and monetary policy.

Telephone: +64 21 661 792 Email: miles.workman@anz.com



Henry Russell Economist

Macroeconomic forecasting, economic developments, labour market dynamics, inflation and monetary policy.

Telephone: +64 21 629 553 Email: henry.russell@anz.com



Natalie Denne PA / Desktop Publisher

Business management, general enquiries, mailing lists, publications, chief economist's diary.

Telephone: +64 21 253 6808 Email: natalie.denne@anz.com



Kyle UerataEconomic Statistician

Economic statistics, ANZ proprietary data (including ANZ Business Outlook), data capability and infrastructure.

Telephone: +64 21 633 894 Email: kyle.uerata@anz.com

Important notice

Last updated: 20 February 2024

The opinions and research contained in this document (in the form of text, image, video or audio) are (a) not personal financial advice nor financial advice about any product or service; (b) provided for information only; and (c) general in nature and do not take into account your financial situation or goals.

This document may be restricted by law in certain jurisdictions. Recipients must observe all relevant restrictions.

Disclaimer for all jurisdictions: This document is prepared by ANZ Bank New Zealand Limited (ANZ Centre, 23-29 Albert Street, Auckland 1010, New Zealand). This document is distributed in your country/region by Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (ANZ), a company incorporated in Australia or (if otherwise stated), by its subsidiary or branch (herein collectively referred to as **ANZ Group**). The views expressed in it are those of ANZ Economics and Markets Research, an independent research team of ANZ Bank New Zealand Limited.

This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (recipients).

This document is solely for informational purposes and nothing in it is intended to be an invitation, solicitation or offer by ANZ Group to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy.

Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ Group would be subject to additional licensing or registration requirements. Further, any products and services mentioned in this document may not be available in all countries.

ANZ Group in no way provides any personal financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate and made on reasonable grounds on the date it was published, ANZ Group does not represent or warrant the accuracy or completeness of the information. Further, ANZ Group does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

This document may contain forward looking statements or opinions including statements regarding our intent, belief or current expectations regarding economic and market conditions, financial instruments and credit markets. Such statements are usually predictive in character, may not be accurate once the future becomes known and should not be relied upon when making investment decisions. Past performance is not a reliable indicator of future performance. ANZ does not accept any responsibility to inform you of any revisions to these forward-looking statements to reflect events or circumstances occurring after the date of this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ Group does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Any products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ Group expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (**Liability**) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. The contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ Group may have an interest in the subject matter of this document. They may receive fees from customers for dealing in any products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in any products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ Group's policies on conflicts of interest and ANZ Group maintains appropriate information barriers to control the flow of information between businesses within the group.

Your ANZ Group point of contact can assist with any questions about this document including for further information on these disclosures of interest.

Australia. ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please click here or request from your ANZ point of contact.

Brazil. This document is distributed on a cross border basis and only following request by the recipient. No securities are being offered or sold in Brazil under this document, and no securities have been and will not be registered with the Securities Commission - CVM.

Brunei, Japan, Kuwait, Malaysia, Switzerland, Taiwan. This document is distributed in each of these jurisdictions by ANZ on a cross-border basis.

Cambodia. The information contained in this document is confidential and is provided solely for your use upon your request. This does not constitute or form part of an offer or solicitation of any offer to engage services, nor should it or any part of it form the basis of, or be relied in any connection with, any contract or commitment whatsoever. ANZ does not have a licence to undertake banking operations or securities business or similar business, in Cambodia. By requesting financial services from ANZ, you agree, represent and warrant that you are engaging our services wholly outside of Cambodia and subject to the laws of the contract governing the terms of our engagement.

Canada. This document is general information only, is intended for institutional use only – not retail, and is not meant to be tailored to the needs and circumstances of any recipient. In addition, this document is not intended to be an offer or solicitation to purchase or sell any security or other financial instrument or to employ a specific investment strategy.

Chile. You understand and agree that ANZ is not regulated by Chilean Authorities and that the provision of this document is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile.

Fiji. For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

Hong Kong. This document is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

Important notice

India. If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing.

Israel. ANZ is not a holder of a licence granted in Israel pursuant to the Regulation of Investment Advising, Investment Marketing and Portfolio Management Law, 1995 ("Investment Advice Law") and does not hold the insurance coverage required of a licensee pursuant to the Investment Advice Law. This publication has been prepared exclusively for Qualified Clients as such term is defined in the First Schedule to the Investment Advice Law. As a prerequisite to the receipt of a copy of this publication a recipient will be required to provide confirmation and evidence that it is a Qualified Client. Nothing in this publication should be considered Investment Advice or Investment Marketing as defined in the Investment Advice Law. Recipients are encouraged to seek competent investment advice from a locally licensed investment adviser prior to making any investment.

Macau. Click here to read the disclaimer for all jurisdictions in Mandarin. 澳门. 点击此处阅读所有司法管辖区的免责声明的中文版。

Myanmar. This document is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This document is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

New Zealand. This document is distributed in New Zealand by ANZ Bank New Zealand Limited. The material is for information purposes only and is not financial advice about any product or service. We recommend you seek advice about your financial situation and goals before acquiring or disposing of (or not acquiring or disposing of) a financial product.

Oman. ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman (**CBO**) or Oman's Capital Market Authority (**CMA**). The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not market, offer, sell or distribute any financial or investment products or services in Oman and no subscription to any securities, products or financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

People's Republic of China (PRC). This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (**ANZ China**). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. So, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC.

Peru. The information contained in this document has not been, and will not be, registered with or approved by the Peruvian Superintendency of the Securities Market (Superintendencia del Mercado de Valores, **SMV**) or the Lima Stock Exchange (Bolsa de Valores de Lima, **BVL**) or under the Peruvian Securities Market Law (Legislative Decree 6 861), and will not be subject to Peruvian laws applicable to public offerings in Peru. To the extent this information refers to any securities or interests, it should be noted the securities or interests may not be offered or sold in Peru, except if (i) such securities or interests were previously registered with the Peruvian Superintendency of the Securities Market, or (ii) such offering is considered a private offering in Peru under the securities laws and regulation of Peru.

Qatar. This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (QCB), the Qatar Financial Centre (QFC) Authority, QFC Regulatory Authority or any other authority in the State of Qatar (Qatar); or
- authorised or licensed for distribution in Qatar, and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC.

The financial products or services described in this document have not been, and will not be:

- registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose.

Singapore. To the extent that this document contains any statements of opinion and/or recommendations related to an investment product or class of investment product (as defined in the Financial Advisers Act 2001), this document is distributed in Singapore by ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act 2001 of Singapore). ANZ is licensed in Singapore under the Banking Act 1970 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act 2001 of Singapore. In respect of any matters arising from, or in connection with, the distribution of this document in Singapore, please speak to your usual ANZ contact in Singapore.

United Arab Emirates (UAE). This document is distributed in the UAE or the Dubai International Financial Centre (**DIFC**) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (**DIFCML**) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (**DFSA**). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

Important notice

United Kingdom. This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited (**ANZ**) solely for the information of persons who would come within the Financial Conduct Authority (**FCA**) definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the Prudential Regulation Authority (**PRA**) and the FCA. ANZ considers this document to constitute an Acceptable Minor Non-Monetary Benefits (**AMNMB**) under the relevant inducement rules of the FCA. ANZ is authorised in the United Kingdom by the PRA and is subject to regulation by the FCA and limited regulation by the PRA. Details

United States. Except where this is a FX-related document, this document is distributed in the United States by ANZ Securities, Inc. (**ANZ SI**) which is a member of the Financial Regulatory Authority (**FINRA**) (www.finra.org) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document you must contact ANZSI, not its affiliates. ANZSI is authorised as a broker-dealer only for institutional customers, not for US Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use our website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use our website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is a FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

Vietnam. This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.

about the extent of our regulation by the PRA are available from us on request.